

## UPDATE

**August 1, 2017**

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*Next Meeting –  
September 21, 2017*

## Welcome to the inaugural newsletter for GAN members.

Since being handed the torch from Sandy Robertson, we have had 3 meetings, made four new investments (and a fifth is underway) and GAN members have contributed to a number of existing investments to assist with their growth.

## Upcoming Meetings

There is a good backlog of potential new investments that I have been following. I had suggested a possible August meeting, and while most people responded positively (ie. “it’s a good idea”), most also indicated they would not be able to attend. Therefore, there will not be an August meeting, so the GAN meetings are as follows:

**September 21, 2017**

**October 19, 2017 - Bring a friend**

**October 26, 2017 - Member reception Xcelerate event**

**November 30, 2017**

**February 1, 2018**

**March 28, 2018**

**April 19, 2018**

A series of calendar invites will be sent out to you to accept and enter into your calendar. The success of GAN depends on a good turnout of investors to each meeting. Please make every effort to attend. Thank you.

## Member renewal notices

GAN has subscribed to Member365 (an investee) for administration of GAN. I have been working to upload information and expect Member renewal and New Member Application letters to go out mid-August. Please respond promptly. Thank you.





## New Deals Done: April – July

### **Enermotion**

Seven GAN members formed a trust and invested \$175,000 into this growing heat recovery innovation for the trucking industry.

### **Food Cycle Science**

A single GAN member invested in this technology to dry and reduce organic waste at the home.

### **reDock**

Four GAN members invested \$125,000 into reDock to assist with their sales growth providing RFP response using AI to match previous experience with the RFP requirements.

### **LinkGreen**

The GAN ecosystem came together to support local entrepreneurs who were graduates of the HBEC program to raise \$175,000 to grow the customer base of the industry platform software company.

### **DashMD**

We expect that at least a couple of GAN members will close an investment in this mobile app which assists hospitals discharge patients with strong information related to their post-hospital treatment requirements and the local providers of such services.

## Investment updates

### **Earth to Kids**

Arlene Dickinson's District Ventures recently invested in ETK, setting up the closing on a follow-up round for ETK with existing GAN members.

### **New rounds**

Each of **Reformulary**, **RNA Diagnostics**, **Weever Apps**, **Freepoint**, **HealthCare 365** and **SmoothCommerce** have initiated new financing rounds supported by GAN members. A full report on the status of GAN investments will be prepared for the September 21 meeting.

## **NEW MEMBER CAMPAIGN**

## **Member and Sponsor Campaign**

We have been working on a campaign to attract new members that will launch at the October xx meeting and begin with a reception / meeting on October. We are working with communication specialists and Larch Digital Agency to assist with design of an infographic, new signs and banners and a new website. Larch Digital Agency will become a sponsor of GAN as part of the